

# Virginia SBDC Management Training Report

## Event Information

Event Information			Center & Event #:	70-2023-5
Event Title	Start Date	Start Time	Program	Event Status
Power Up - Creating Culture	10/20/2023	10:00:00 AM	SBDC	Verified
Site	End Date	End Time	Sub-Program	Reviewed By
Middletown - LRCC	10/20/2023	11:00:00 AM	Not Set	ckriz
City, State & Zip	Sessions	Total Hours	Entry Person & Date	
Middletown, VA 22645	1	1	ckriz on 11/27/2023 7:10:29 PM	
Event Topic	Program Format		Language	
Human Resources/Managing Employees			English	

## Number of Attendees

Total Attendees	In Business	2	Active Duty	0	Asian	0	Native Amer.	0
6	Disabled	0	Veterans	0	Black	0	Pacific Islnd.	0
Underserved	Women	5	Service Disabled Vet.	0	North African	0	White	5
5	LGBTQ	0	Reserve/Nat. Guard	0	Middle Eastern	0	Hispanic	0
			Spouse of Military Member	0				

## Resources Participating

<input checked="" type="checkbox"/> SBDC	<input checked="" type="checkbox"/> Educational Institution	<input type="checkbox"/> Online Training Resource	SBA Office: None
<input type="checkbox"/> SCORE	<input checked="" type="checkbox"/> Chamber of Commerce	<input type="checkbox"/> SBA District Office	Other Govt. Agency: None
<input type="checkbox"/> WBC	<input type="checkbox"/> Trade or Professional Assoc.	<input type="checkbox"/> Native American Center	Other: None
<input type="checkbox"/> VBOC	<input type="checkbox"/> For-Profit Organization		

## Attendee Fees

## Fee Distribution

Attendee Count:	Full Fee #	Discount Fee #	No Show #	No Fee #	SBDC	SCORE
	0	0	0	6	\$0.00	\$0.00
Fee Income \$	Full Fee \$	Discount Fee \$	No Show \$		WBC	SBA
	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00
Other Income \$	Other \$		Total Fees Collected		Co-Sponsor	Total Distribution
	\$0.00		\$ 0		\$0.00	\$ 0


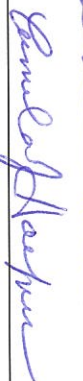











## Event Notes

## Public Information

Standard Fee \$	Web Info: Address,Directions, URL, etc.	Misc. Public Information
\$0.00		
Alternate Fee \$		
\$0.00		

Power Up Your Business Conference  
Creating Culture Breakout Session

Friday, October 20, 2023

	<u>Print Name</u>	<u>Company</u>	<u>Signature</u>
1	Autumn Fuller	The Workin' Man's Store	
2	Pam Haefer	Thrive Under 5 Llc	
3	Latrina Meade	City National Bank	
4	Lori Eurocola	City National Bank	
5	Jaynelle Bowers	City National Bank	
6	Stacy WEBB	Greekside Insurance	
7	Travis Clower	FNB Bank, Inc	
8	Carolyn Triplett	Artisan Plumbing	
9	Liz Rishel	Edward Jones	
10	Will Spore	PELL	
11	Jaynette Green	Manardall	
12	Katie Williams	COOLBEANS	
13	Todd Scarborough	Daily Buzz	

# Speaker Introduction

Bill and Sandy Long, are owners of the Auto Care Clinic, an independent auto repair shop located in Warren County, Virginia. Established in 1993, the Auto Care Clinic is celebrating its 30th year!

In March, 2022, Bill and Sandy purchased their second auto repair shop, Kibler's Garage, now Kibler's Auto Care Clinic, located on Main Street, Woodstock.

Combined, their businesses employ a team of 24 full-time employees.

Bill, an ASE Master L1 Technician and Licensed State Inspector, has over 43 years automotive repair experience. There's nothing that Bill can't fix! A former firefighter/paramedic for Warren County, Bill was also a member of the Front Royal Rotary Club where he received 3 Paul Harris Fellow awards.

Sandy, a former Paralegal, obtained her Associates Degree in Business Management, Summa Cum Lauda, at the age of 50 from Lord Fairfax Community College, now referred to as Laurel Ridge. She joined Bill full time in the business 7 years ago. Sandy is also a recipient of the Paul Harris Fellow award.

Known for always supporting great causes and giving back to their community, in November, 2019, Bill and Sandy formed a ministry called, Cars Changing Lives. To date, they have given away 46 vehicles to candidates in Warren, Clarke, Frederick, Page, Rappahannock, and Shenandoah Counties.

Bill and Sandy celebrated their 30<sup>th</sup> Wedding Anniversary earlier this year. They have two children, Jordan, an undergrad student at Virginia Tech; and Will, a graduate of Bridgewater College, who is manager of their Front Royal store. They are proud first-time grandparents to 6-month-old, Charlotte Anne!

# SBDC

## Summary of Training Evaluations

(Attach to Form 888)

**Title of Training:** Creating Employee Culture

**Date Offered:** 10/20/2023

**Location:** Middletown

**Analysis of Responses to Question #5: "Overall, the training was worth my time and investment."**

**From ALL Evaluation Forms:**

Number of check marks in Column 1 (Strongly Agree)	10	X	5	=	50
Number of check marks in Column 2 (Agree)	2	X	4	=	8
Number of check marks in Column 3 (Undecided)	0	X	3	=	0
Number of check marks in Column 4 (Disagree)	_____	X	2	=	_____
Number of check marks in Column 5 (Strongly Disagree)	_____	X	1	=	_____
<b>TOTAL SCORE</b>					<u>58 (a)</u>

Total Number of Forms Received	12
Total Number of Attendees	13
Percentage of Response	<u>92%</u>

Total Number of Forms Received	12 (b)	X	5 =	60 Maximum Score (c)
Divide (a) by (c)	=	_____	97% Level of Satisfaction	
Divide (a) by (b)	=	_____	4.83 Average Score	



## SBDC Training Course Evaluation

**Name of Training Class**    **Creating Employee Culture**

**Date**    **10/20/23**

**Location**    **Middletown. VA**

Your response to this form is very important to us as we strive to bring you the highest quality training available. The information you provide is anonymous and confidential and will be used collectively to evaluate our training program.

Please indicate one response on each line.

		Strongly Agree	Agree	Undecided	Disagree	Strongly Disagree
1. The seminar gave me a good working knowledge of the subject matter.		✓				
2. The seminar environment was conducive to my learning.		✓				
3. The handouts were helpful.		✓				
4. The presenter was knowledgeable on the subject matter.	Bill & Sandy Long	✓				
5. Overall, the training was worth my time and investment.		✓				

Additional comments:

*Great Job*

What other topics you would like to see offered?

*A list of the top books the speakers read maybe like top 5, top 10*



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4. The presenter was knowledgeable on the subject matter.	Bill & Sandy Long	✓				
5. Overall, the training was worth my time and investment.		✓				

Additional comments:

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What other topics you would like to see offered? \_\_\_\_\_



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4. The presenter was knowledgeable on the subject matter.	Bill & Sandy Long	/				
5. Overall, the training was worth my time and investment.		/				

Additional comments:

*Great job! So great to see how you learn + grow - actively!*

What other topics you would like to see offered? \_\_\_\_\_



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2. The seminar environment was conducive to my learning.		X				
3. The handouts were helpful.			X			
4. The presenter was knowledgeable on the subject matter.	Bill & Sandy Long	X				
5. Overall, the training was worth my time and investment.		X				

Additional comments:

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What other topics you would like to see offered? \_\_\_\_\_



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5. Overall, the training was worth my time and investment.		✓				

Additional comments:

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4. The presenter was knowledgeable on the subject matter.	Bill & Sandy Long	✓				
5. Overall, the training was worth my time and investment.		✓				

Additional comments:

allowed me to get better footing on what I need to move forward.

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5. Overall, the training was worth my time and investment.		✓				

Additional comments:

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What other topics you would like to see offered? \_\_\_\_\_



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1. The seminar gave me a good working knowledge of the subject matter.		X				
2. The seminar environment was conducive to my learning.		X				
3. The handouts were helpful.						
4. The presenter was knowledgeable on the subject matter.	N/A Bill & Sandy Long	X				
		X				
5. Overall, the training was worth my time and investment.						

Additional comments:

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What other topics you would like to see offered? \_\_\_\_\_



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5. Overall, the training was worth my time and investment.		✓				

Additional comments:

*Nearly done!*

What other topics you would like to see offered? \_\_\_\_\_



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		✓				
5. Overall, the training was worth my time and investment.		✓				

Additional comments:

*Thank you both for sharing your experiences with us!*

*For the record, if I wasn't a banker I would work*

*for you ☺ Congrats on your success!*

What other topics you would like to see offered?



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Additional comments:

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5. Overall, the training was worth my time and investment.		✓				

Additional comments:

Great tag team presentation.  
Thanks so much!

What other topics you would like to see offered? \_\_\_\_\_